

**We're building
a safer and
more resilient
digital world.**



The evolving world has created new demands.



Downtime is detrimental

Large companies lose \$200M/year in costs from downtime.¹



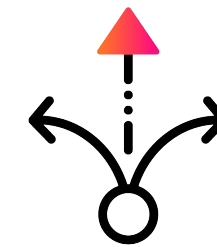
Cyber risk is business risk

Cyber is now the #1 risk and a growing problem thanks to AI.²



Resilience is regulated

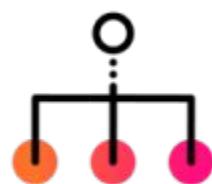
Governments have enacted stiff penalties for non-compliance.



Innovation velocity is essential

Getting products to market faster is a competitive advantage.

It's hard to be resilient.



Complex environments expand attack surface and failure points.



Growing data volumes sit in silos and are increasingly hard to manage.



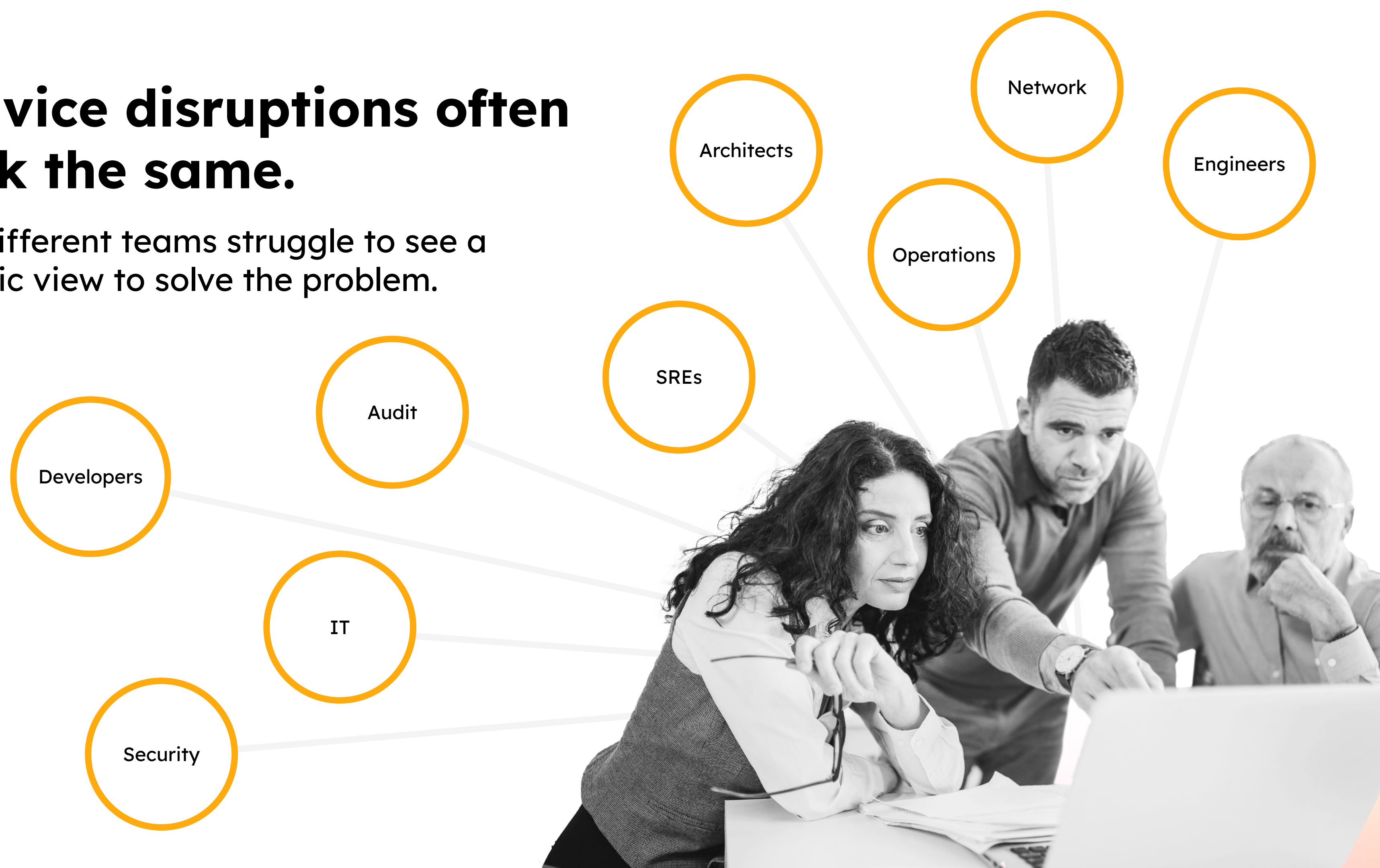
Regulations require real-time risk assessments.

The AI era is accelerating all these challenges and creating entirely new ones.



Service disruptions often look the same.

But different teams struggle to see a holistic view to solve the problem.

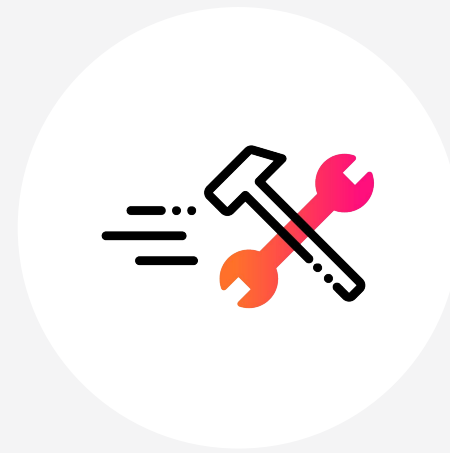


Build digital resilience with Splunk.

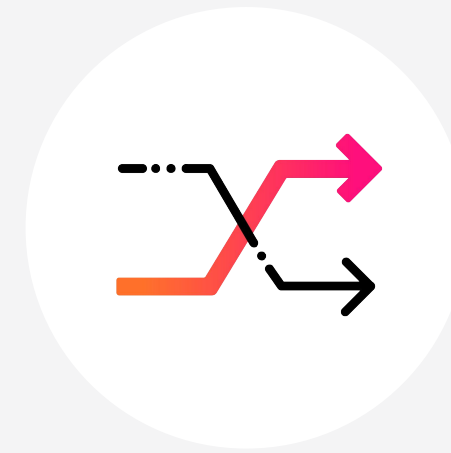
Splunk brings SecOps, ITOps and engineering together to...



Prevent major
issues

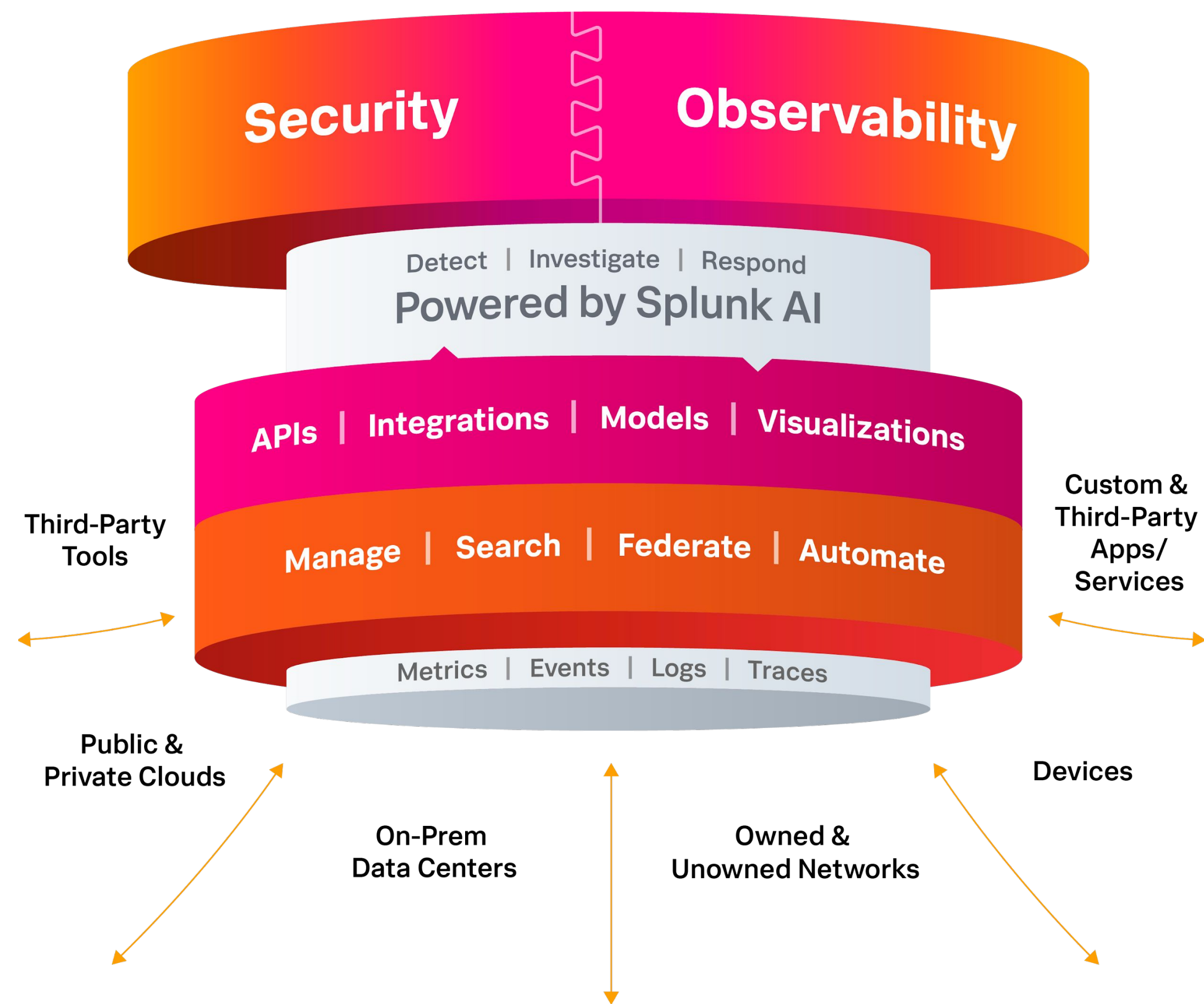


Remediate
faster



Adapt quickly

The Unified Security and Observability Platform.



What differentiates Splunk:

End-to-end **visibility and insights** into the **business risk and impact** of issues across your entire **hybrid** digital footprint

Only recognized leader in both **Security** and **Observability**

Ability to flexibly manage, federate, and reuse data at **enterprise scale** and apply AI no matter where you store your data

A unified platform that empowers teams to collaborate and find the root cause of problems across security and observability

Deploy Splunk in the cloud, or in your data centers.





We help the
world's leading
enterprises
become more
resilient.

We help answer questions like...

**How can I
comply with
ever-evolving
regulations?**

**What should I
focus on when
consolidating
tools and
vendors?**

**How can I
manage my
sprawling data
estate more
efficiently?**

**How can I
modernize my
SOC in the face of
evolving threats?**

**How do I
prevent
unplanned
downtime
across any
environment?**

**How can I adopt
generative AI
securely and
effectively?**

**How can I be
more digitally
resilient?**

Singapore Airlines finds and fixes issues faster with Splunk.

75%+

faster issue
detection

90%

fewer backend
issues

Real-time

insights from across
disparate data
sources

- Full-stack visibility enables Singapore Airlines to find and fix issues faster.
- Splunk helps maximize service uptime, optimize the customer experience and keeps the brand's reputation sky-high.
- Real-time monitoring makes critical insights available to teams supporting the website, mobile apps and crew management system.



NEC Revamps Security Culture and Cuts Ransomware Risks.

80%

Reduction in ransomware

96%

of users reporting greater security awareness

270K

Endpoints feeding data into Splunk

“Splunk Enterprise dashboards visualize risks and threats and transform our security culture, which largely improves our third-party evaluation scores and reduces our ransomware risks to one sixth of the previous levels.”

Takeo Tagami

Head of General CISO Office, Corporate IT and Digital Department, NEC.

NEC



Continental revs up security, efficiency and innovation with Splunk.

2000

servers
monitored
daily

3-5

days to deliver a
new application
out-of-the-box

24/7

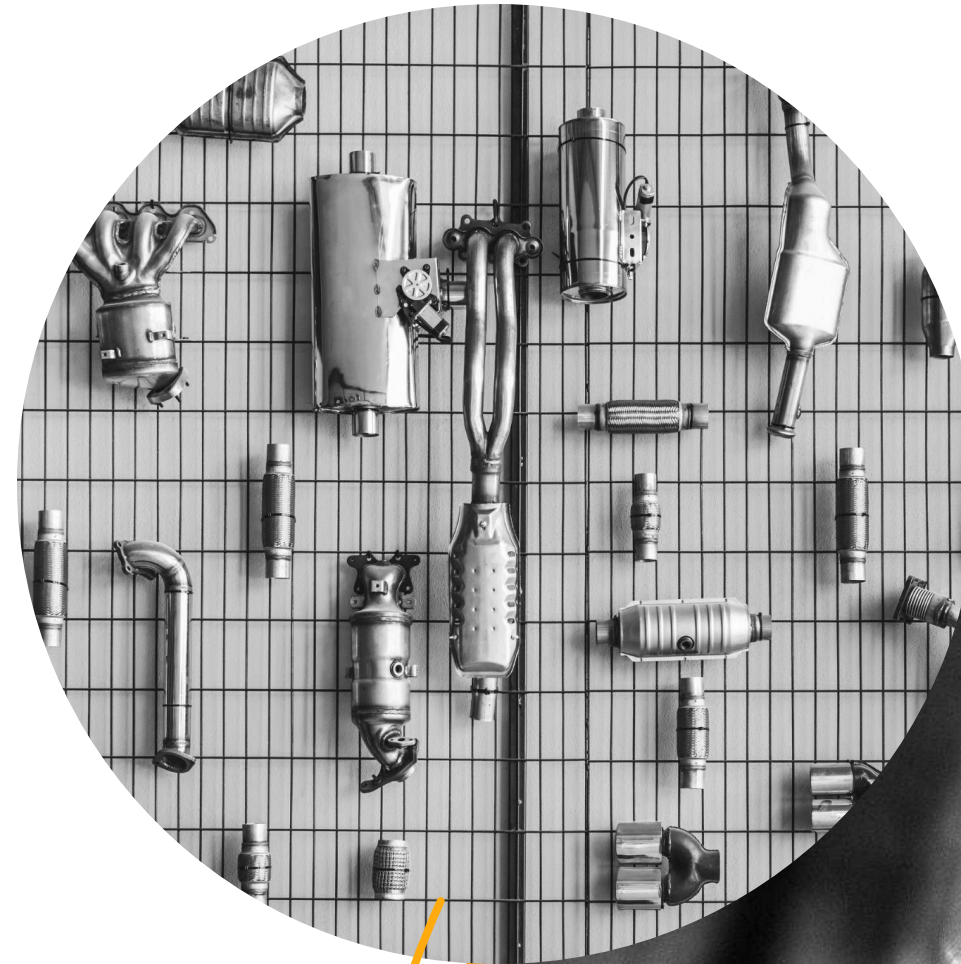
proactive
monitoring and
issue correction

“The Splunk platform helps us monitor performance for every machine and technology so we can pinpoint the root cause of an issue, fix problems faster and help people do their jobs better.”

Fernando Ulises Mérito del Campo

Head of Big Data and AI Center of Competence for the Americas Region, Continental

Continental 



Splunk is the only vendor recognized as **A Leader** in the latest Magic Quadrant™ Reports for SIEM and Observability Platforms.

Gartner, Magic Quadrant for Security Information and Event Management, May 2024

Gartner, Magic Quadrant for Observability Platforms, August 2024

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Gartner®

A Leader

Gartner® Magic Quadrant™
for Security Information and
Event Management

A Leader

Gartner® Magic Quadrant™
for Observability Platforms

Our product vision

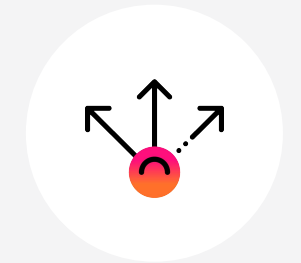
To provide visibility and insights across an enterprise's **entire digital footprint**, powering actions that improve security, reliability, and innovation velocity.



Access the
right data



Apply the
right analytics



Accelerate the
right actions

Unified data platform

Flexible deployment | Scalable index | Data re-use
Filter, route, transform | Federation | AI

2K+

of apps &
add-ons on
Splunkbase

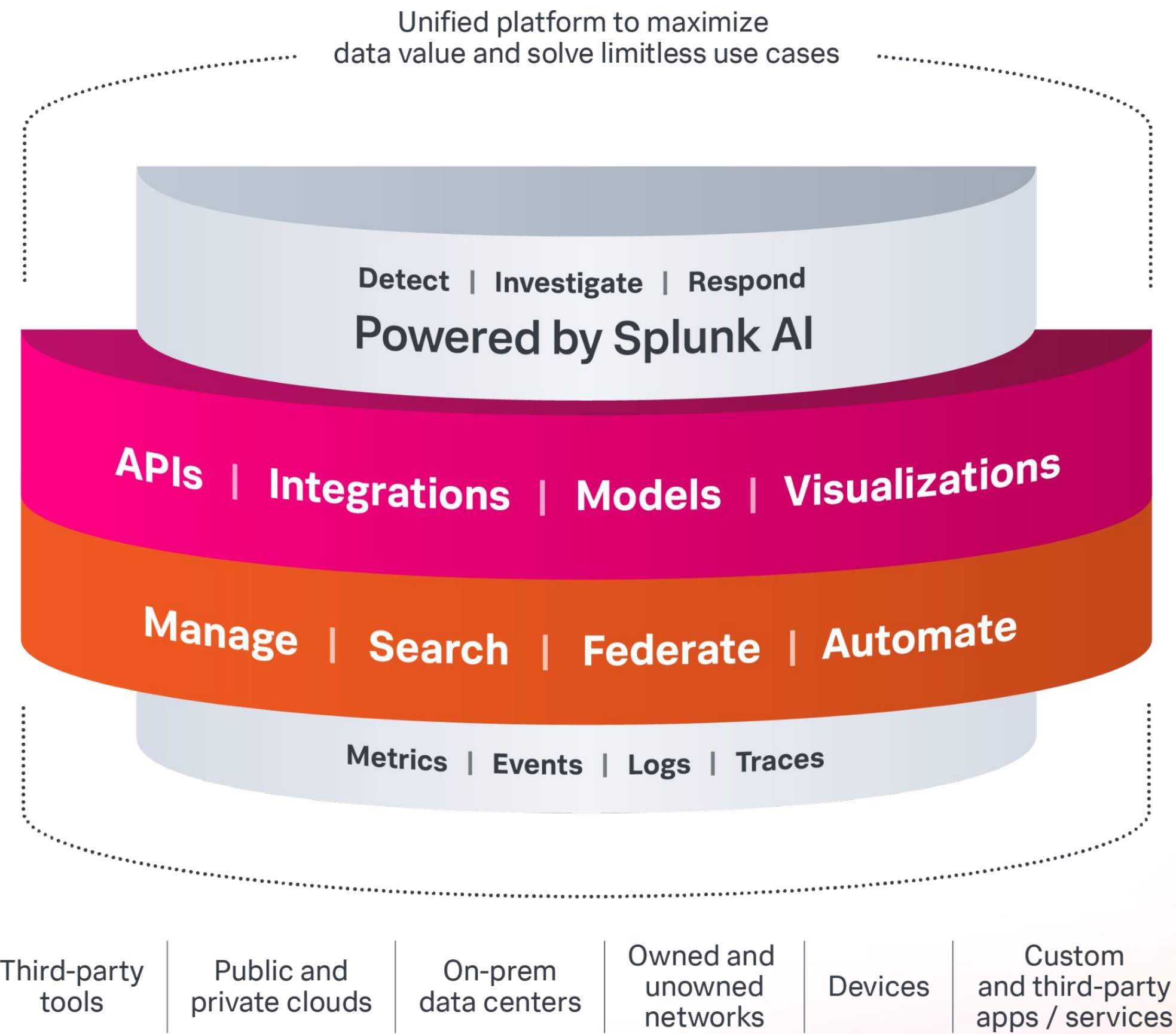
1K+

purpose built data
source integration

8B

Monthly searches

Simplify data access and management at scale.



The SOC of the future

99%

faster incident
detection, investigation
& response

90%

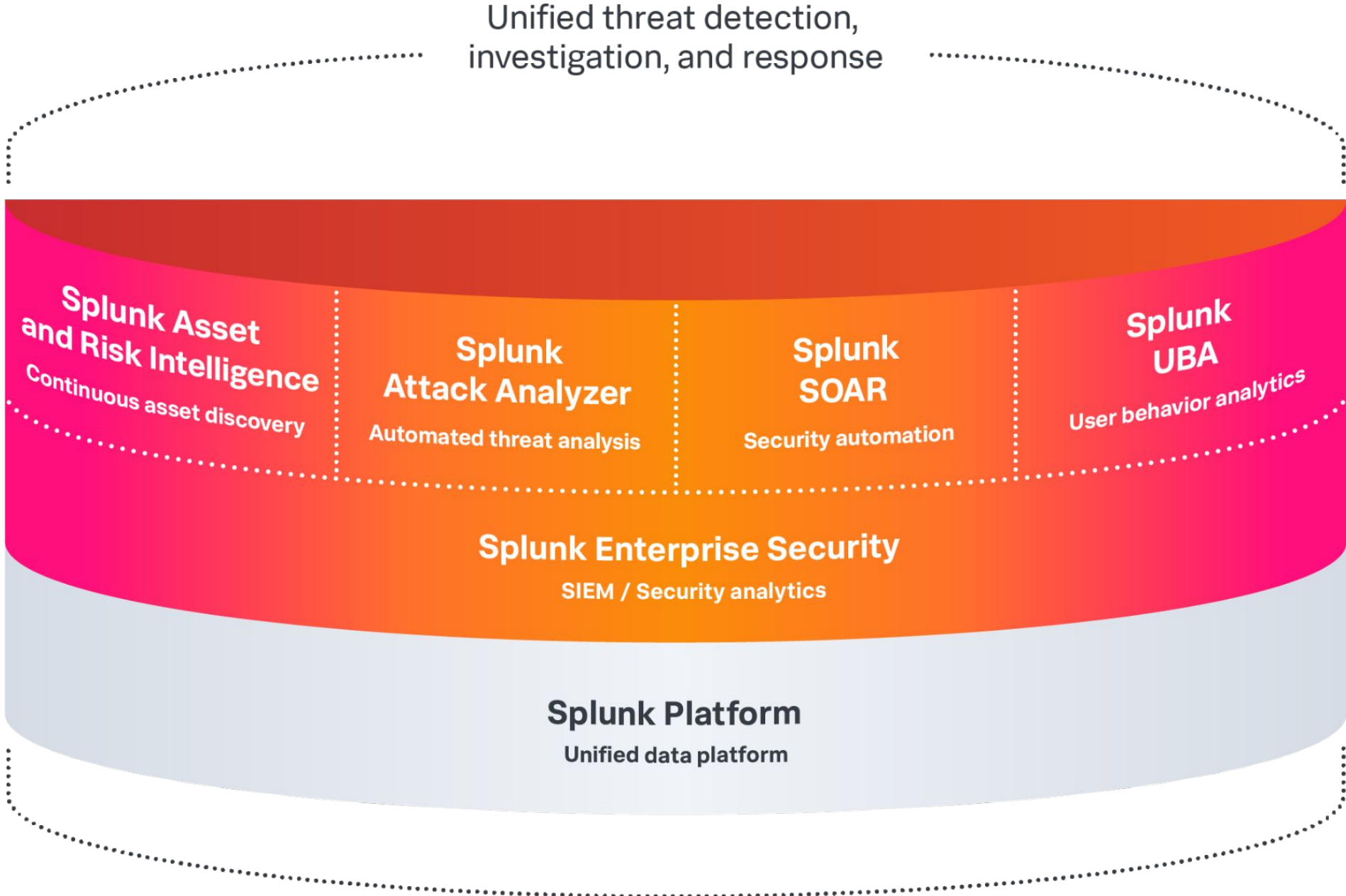
potential reduction in
alert volumes

5x

faster response time
with orchestration
& automation

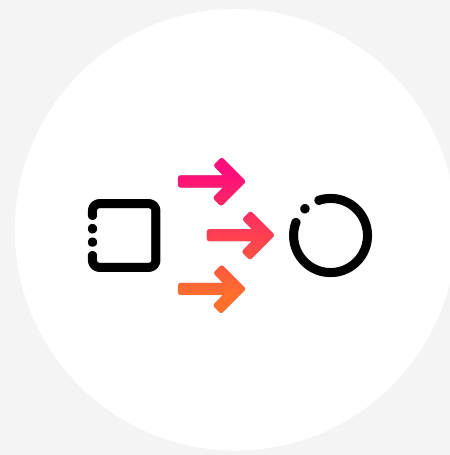


Powering the SOC of the future with the leading TDIR solution.



- | | | | |
|---------------------------------------|---|---|---|
| Leading security content and research | Recognized industry leadership in security operations | Supported by thousands of Splunk base apps and integrations | Vibrant community of users and partners |
|---------------------------------------|---|---|---|

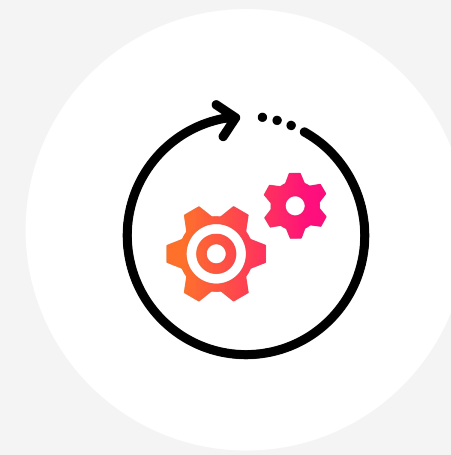
Cisco and Splunk strengthen digital resilience by modernizing the SOC.



Unify threat
detection,
investigation
and response



Stop lateral
movement and
enhance anomaly
detection



Integrate threat
intelligence to enrich
TDIR workflows

Build a leading observability practice

97%

reduction in alert noise

96%

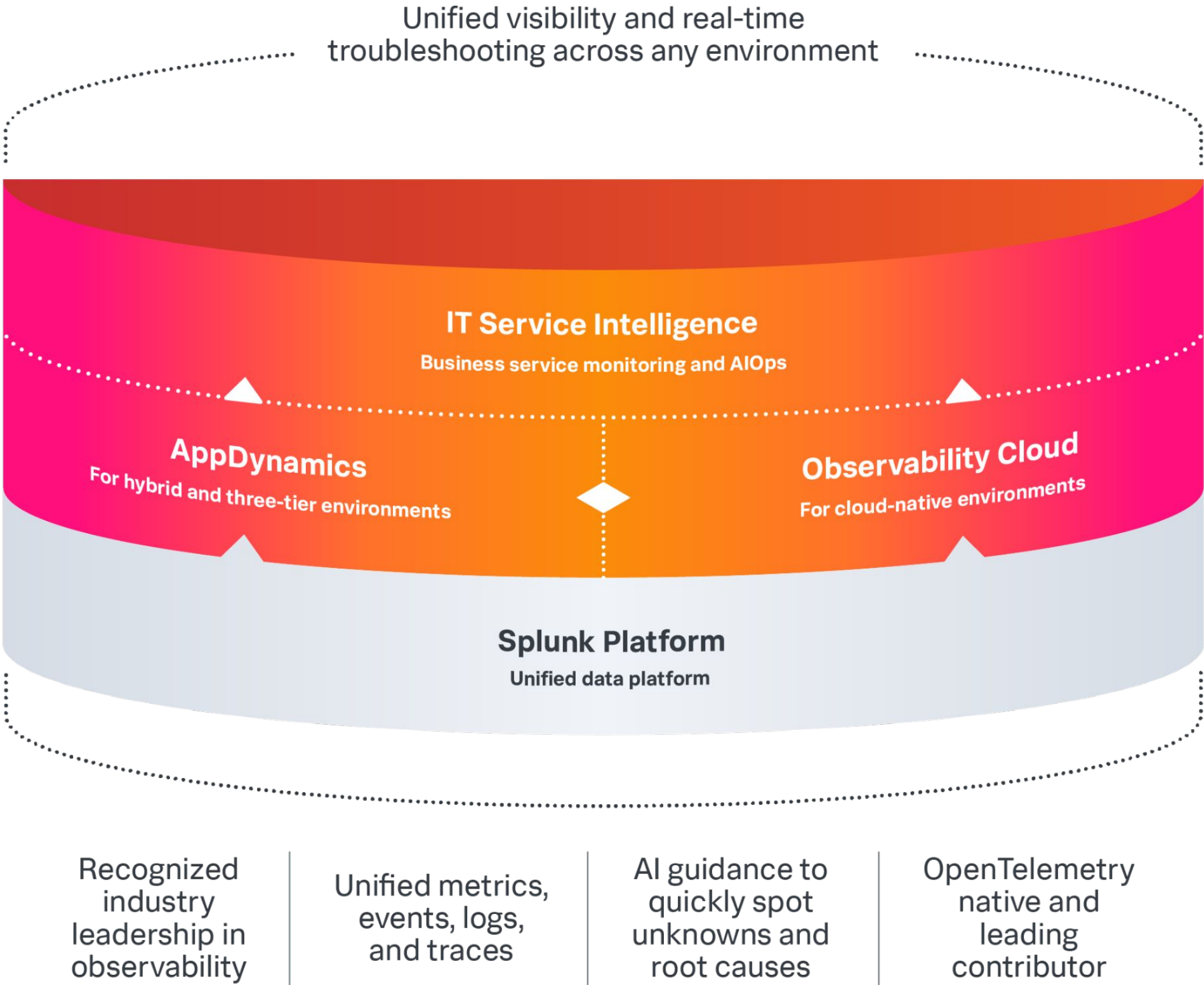
faster application
development,
increasing developer
productivity

83%

reduction in mean time
to resolve (MTTR)



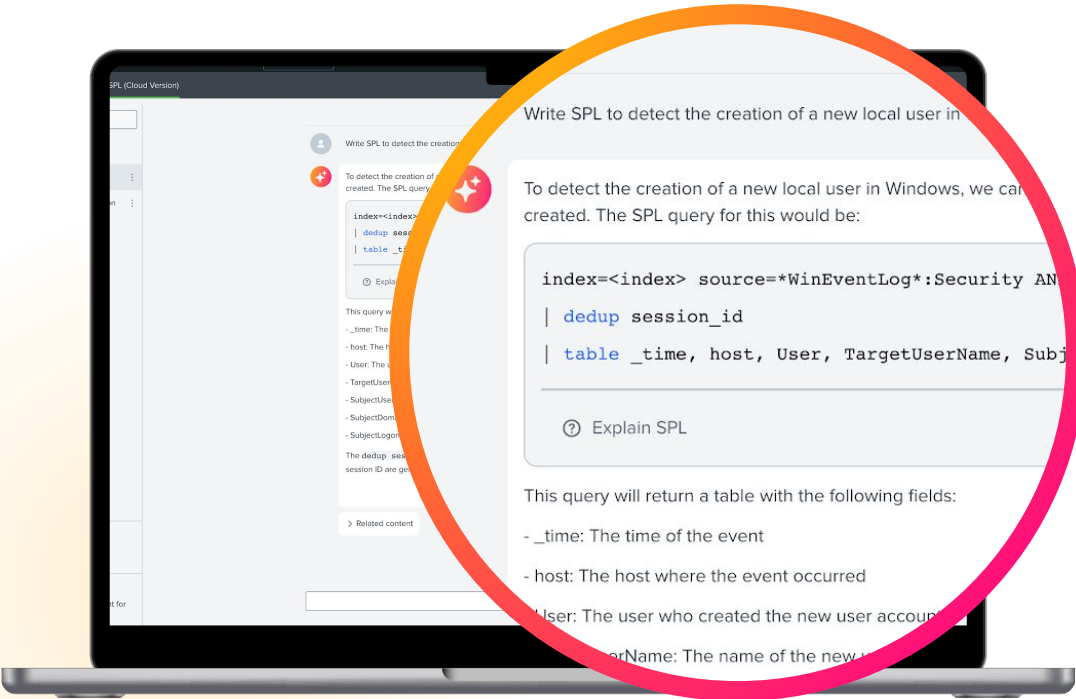
Complete visibility across your entire digital footprint.



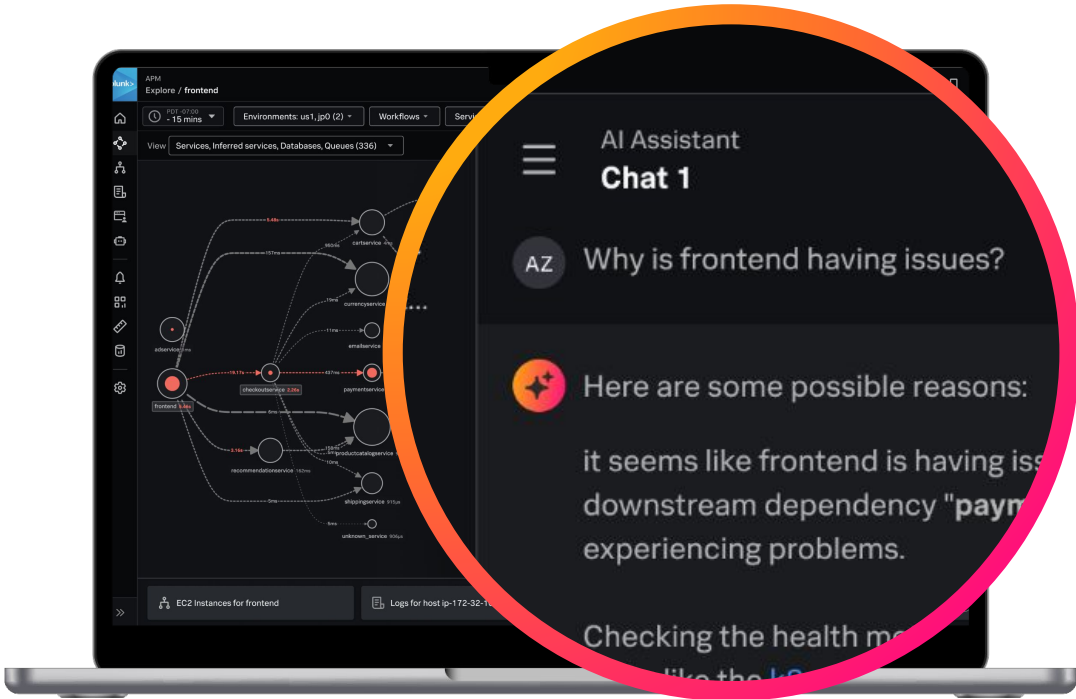
Splunk AI Assistants everywhere.

Increase productivity and deliver faster detection and response.

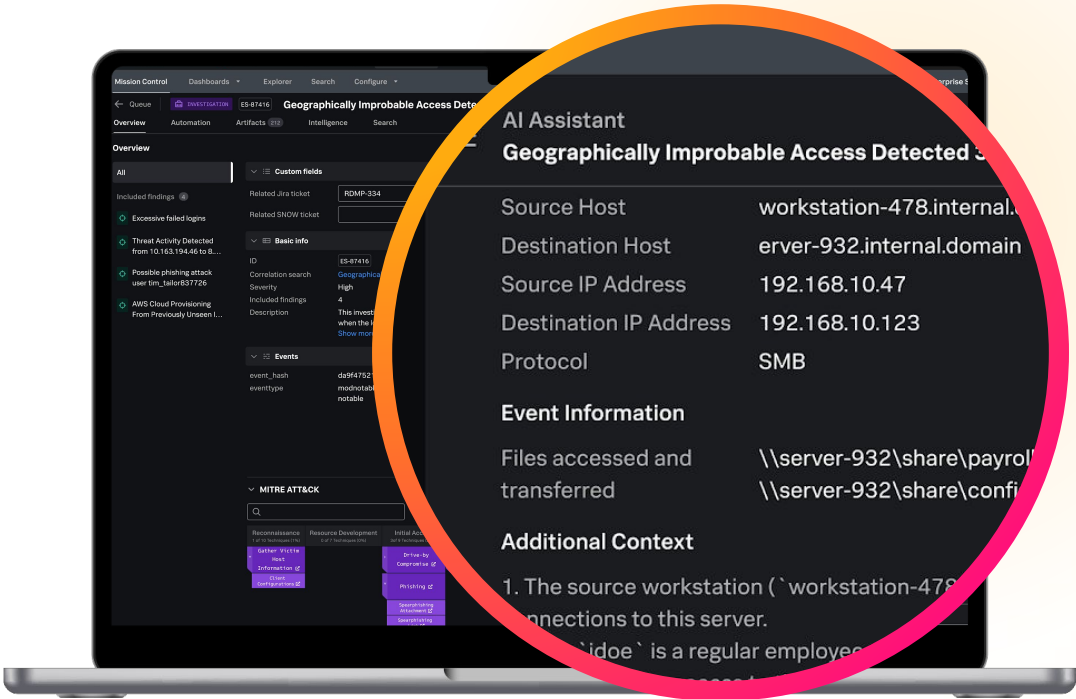
AI Assistant for SPL



AI Assistant in Observability Cloud



AI Assistant in Enterprise Security



The path to greater digital resilience.

Security
SecOps

Observability
ITOps, Engineering

Foundational Visibility

See across environments

Search, monitor and investigate for real-time security monitoring

Troubleshoot mission-critical apps and infrastructure

Guided Insights

Detect threats and investigate issues with context

Reduce noise, detect more threats and identify risk with AI/ML powered detections

Prioritize issues based on business impact

Proactive Response

Get ahead of issues

Accelerate incident investigations and response using automation

Prevent outages & accelerate MTTR with guided root cause analysis

Unified Workflows

Increase operational efficiency

Maximize SOC productivity with integrated threat detection, investigation and response

Standardize observability practices across teams

Enabled by data
Accelerated by Splunk AI

Thank you!